

Fogarty achieves cost reduction and rapid business improvements.

Fogarty (Filled Products) Ltd is a stock based business, servicing numerous customers with a wide range of products.

The Customer

Fogarty often provide their products in customer specific packaging, and in varying quantities, response times for several major customers require despatch from stock within 24 hours of order receipt.

The business comprises both an offshore product sourcing operation, dealing primarily with natural, feather filled products and a UK manufacturing operation, which deals primarily with synthetic products.

The Solution

Fogarty (Filled Products), premium supplier of both own brand and customer branded bedding products and a major supplier to UK retail customers Marks & Spencer and Debenhams, has implemented the latest Advanced Planning product from Fast React Systems with remarkable results.

A huge reduction in the manual workload throughout the planning process has led to rapid improvements in speed of response and more available time to address potential supply issues.

Operational cost savings include an £80K Sterling per annum, in addition to significant reductions in stock levels.

Assisted by FastReact, the planning team are now able to challenge stock policies and forward requirements. Further reductions are anticipated in the coming months.

Stewart MacDonald, Managing Director explains “Over time, as the demands on our business increased in terms of flexibility and speed of response, it became apparent that our existing spreadsheet based planning could simply not cope effectively. The total planning cycle time had become unacceptably long.

We needed to find a better solution, which could work with our existing business systems in a much more automated and responsive manner.

FastReact APS has dramatically reduced our planning cycle time and provides a platform for systematic business improvement, allowing us to challenge stock levels and policies, lead times etc., all of which can be modelled quickly in the system.”



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Key facts at a glance

Customer:

Fogarty

Location:

UK

Challenge:

To improve stock holding and speed of response to customer orders

ROI:

A cost saving of £80,000 within the first 12 months of Fast React's implementation



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The Conclusion

Andrew Brown, Managing Director, Fast React Systems adds “FastReact APS has replaced a large amount of manual work, which was restricting the opportunity of the business to move forward.

Whilst significant benefits have already been realised, FastReact now provides a platform for Fogarty to challenge many more aspects of their supply chain, supported by the power of the FastReact planning solution.

This will allow the company to become more strategic in its operation. We look forward to working with the management team to realise further gains in the near future.”

*“FastReact APS has dramatically reduced our planning cycle time and provides a platform for systematic business improvement, allowing us to challenge stock levels and policies, lead times, etc.” Stewart Macdonald
- Managing Director*



a Fast React product

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What our customers say...

Snug Ltd UK

“The implementation of FastReact at Snug comes as a huge relief in supporting our programme of continuous improvement. To have a proven solution that was installed within a matter of days and thus enabled the operational team to take control of the production planning process so quickly has been impressive.”

Peter Hancock
Managing Director

Zentrix Mexico

“Our internal supply chain has reduced from 7 weeks to 4 weeks and will reduce by a further week in the near future. We could not have achieved this reduction without FastReact. The savings to date include 1.5M fewer garments in work in progress alone. FastReact paid for itself in a few months and will continue to add considerable value to the business.”

Oscar González
Director of Operations

Calzedonia Italy

“We have chosen FastReact to enable us to maximise production efficiency at our factories, whilst at the same time providing us with the capabilities for quick response and lead time reduction. These are key requirements for the continued success of Calzedonia to enable us to satisfy our ever-changing customer demands.”

Riccardo Romani
Director of Production